



1721 Fir Street, Vancouver – [www.vidcom.ca](http://www.vidcom.ca)

**Vidcom Communications Ltd., a company involved in selling professional & broadcast video equipment, is looking for an Outside Sales Representative based in Vancouver, BC.**

**Duties and Responsibilities:**

- Identify and contact prospective clients, generate sales proposals, and service existing accounts.
- Follow up on leads & referrals.
- Develop relationships with potential clients.
- Responsible for achieving pre-determined sales targets.
- Proactively work with existing & new customers to determine specific needs.
- Correctly and accurately process orders.

**Key Requirements:**

- Honest, Punctual, Ethical and Team Player.
- A passion for the video industry & sales, including a proven track record.
- Self-motivated with high performance standards.
- Willing to travel within province and possibly across Canada.
- Valid Drivers License & dependable transportation.

We offer the opportunity to forge an exciting and satisfying career path which is supported by a competitive salary, Commission and attractive benefit package.

Please either email your resume to [vidcom@vidcom.ca](mailto:vidcom@vidcom.ca) or fax your resume to [\(604\) 732-8814](tel:6047328814). No telephone calls please.